

FACULTY OF MANAGEMENT SCIENCES

DEPARTMENT OF ACCOUNTING, ECONOMICS AND FINANCE

QUALIFICATION: BACHELOR OF ECONOMICS		
QUALIFICATION CODE: 12BECO	LEVEL: 7	
COURSE CODE: INT711S	COURSE NAME: INTERNATIONAL TRADE	
SESSION: MAY/JUNE 2022	PAPER: THEORY	
DURATION: 3 HOURS	MARKS: 100	

FIRST OPPORTUNITY EXAMINATION QUESTION PAPER				
EXAMINER(S)				
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	INSTRUCTIONS
1.	Answer ALL questions.
2.	Write clearly and neatly.
3.	Number the answers clearly.

PERMISSIBLE MATERIALS

- 1. PEN,
- 2. PENCIL
- 3. CALCULATOR

THIS QUESTION PAPER CONSISTS OF 5 PAGES (Including this front page)

Write only the number and the letter representing your choice in caps i.e., 1. A, 2. B 3. C 4. D etc.

- 1. The institutional framework developed in 1947 to promote trade liberalization is known as
- a) the WTO
- b) the GATT
- c) the IMF
- d) the World Bank
- 2. According to the theory of comparative advantage, which of the following is not a reason why countries trade?
- a) Comparative advantage.
- b) Costs are higher in one country than in another.
- c) The productivity of labor differs across countries and industries.
- d) Exports give a country a political advantage over other countries that export less.
- When several countries jointly impose common external tariffs, eliminate tariffs on each other, and eliminate barriers to the movement of labor and capital among themselves, they have formed a/an
- a) free trade area
- b) customs union
- c) common market
- d) economic union
- 4. A tariff can _____ raise a country's welfare
- a) never
- b) sometimes
- c) always
- d) Permanently
- 5. Which of the following statements would a mercantilist not agree with?
- a) Imports are desirable.
- b) Trade is a zero-sum activity.
- c) The purpose of trade is to amass revenues from exports.
- d) A country can benefit by granting monopoly rights to individuals.
- 6. Which round of international trade negotiations resulted in the creation of the World Trade Organization?
- a) Kennedy Round of 1964-1967 b.
- b) Tokyo Round of 1973-1979
- c) Uruguay Round of 1986-1993
- d) Doha Round of 2003-2007
- 7. According to the theory of comparative advantage, a country will export a good only if:
- a) Its productivity is higher in producing the good than the productivity of other countries in producing it.
- b) Its wage rate in producing the good is lower than in other countries.
- c) Its cost of producing the good, relative to other goods, is at least as low as in other countries.

- d) All of the above.
- 8. The Heckscher-Ohlin theory explains comparative advantage as the result of differences in countries':
- a) Economies of large-scale production.
- b) Relative abundance of various resources.
- c) Relative costs of labor.
- d) Research and development expenditures.
- 9. Trade creation takes place when
- a) a country moves from autarky to free trade
- b) a movement to a customs union reduces the costs of trade through standardization
- c) economic integration results in a movement in product origin to a lower-cost member country
- d) economic integration results in a shift in product origin from a lower-cost, nonmember country to a member country having higher costs
- 10. According to the theory of comparative advantage, countries gain from trade because
- a) Trade makes firms behave more competitively, reducing their market power.
- b) Output per worker in each firm increases.
- c) World output can rise when each country specializes in what it does relatively best.
- d) Every country has an absolute advantage in producing something.
- 11. The NAFTA is a:
- a) monetary union
- b) free trade area
- c) common market
- d) customs union
- 12. A main advantage of specialization results from:
- a) Economics of large scale production
- b) b. The specializing country behaving as a monopoly
- c) c. Smaller production runs resulting in lower unit costs.
- d) d. High wages paid to foreign workers
- 13. International trade is based on the idea that:
- a) Exports should exceed imports
- b) Imports should exceed exports
- c) Resources are more mobile internationally than are goods
- d) Resources are less mobile internationally than are goods
- 14. Most tariffs have:
- a) only revenue effects
- b) only protective effects
- c) both protective and revenue effects
- d) neither protective or revenue effects
- When one country provides most favored nation status (normal trade relations) for another, it agrees to
- a) charge that nation's products a lower tariff than any other nation's

- b) charge that nation's products a tariff rate no higher than that on any other nation
- c) charge that nation's products a higher tariff than any other nation's
- d) exports to that nation any products that it wants to purchase
- 16. If international trade takes place as a result of comparative advantage, it will cause which of the following effects in the participating countries?
- a) Inequality among households will be reduced.
- b) The average well-being of people in both countries will increase.
- c) Both countries will grow faster over time.
- d) All of the above
- 17. Mercantilism
- a) Is the philosophy of free international trade.
- b) Was a system of export promotion and barriers to imports practiced by governments.
- c) Was praised by Adam Smith in The Wealth of Nations.
- d) Both (a) and (c).
- 18. The World Trade Organization is sometimes criticized for all of the following reasons except
- a) it reduces the sovereignty of member countries
- b) favors free trade over the quality of the environment
- c) it has no way to solve trade disputes among member countries
- d) it is a "puppet" of multinational corporations
- 19. If Namibia wishes to reduce its current account deficit would be advised to:
- a) Engage in more government spending.
- b) Reduce government tax.
- Decrease domestic consumption spending.
- d) Increase private investment spending.
- 20. A primary reason why nations conduct international trade is because:
- a) Some nations prefer to produce one thing while others produce another
- b) Resources are not equally distributed to all trading nations
- c) Trade enhances opportunities to accumulate profits
- d) Interest rates are not identical in all trading nations

SECTION B: STRUCTURED QUESTIONS

[60 MARKS]

QUESTION 1 [30 MARKS]

- What is the difference between the main arguments by David Hume and Adam Smith on their critique of Mercantilism? (15)
- 2. Explain briefly what happens to the trade balance when demand is price inelastic, according to the price-specie-flow mechanism. (5)
- 3. One of the assumptions made by David Hume in criticising Mercantilism is that there is a link between money and prices. Explain this assumption briefly. (10)

QUESTION 2 [30 MARKS]

1.	Select two of the post H-O theories of international trade explain each of them in			
	details	s, discuss their similarities and differences	(20)	
2.	Elabor	rate on the following terms:		
	a)	Balance of Payments	(5)	
	b)	Absolute Advantage	(5)	
	1.	details 2. Elabor a)	 Select two of the post H-O theories of international trade explain each of details, discuss their similarities and differences Elaborate on the following terms: a) Balance of Payments b) Absolute Advantage 	